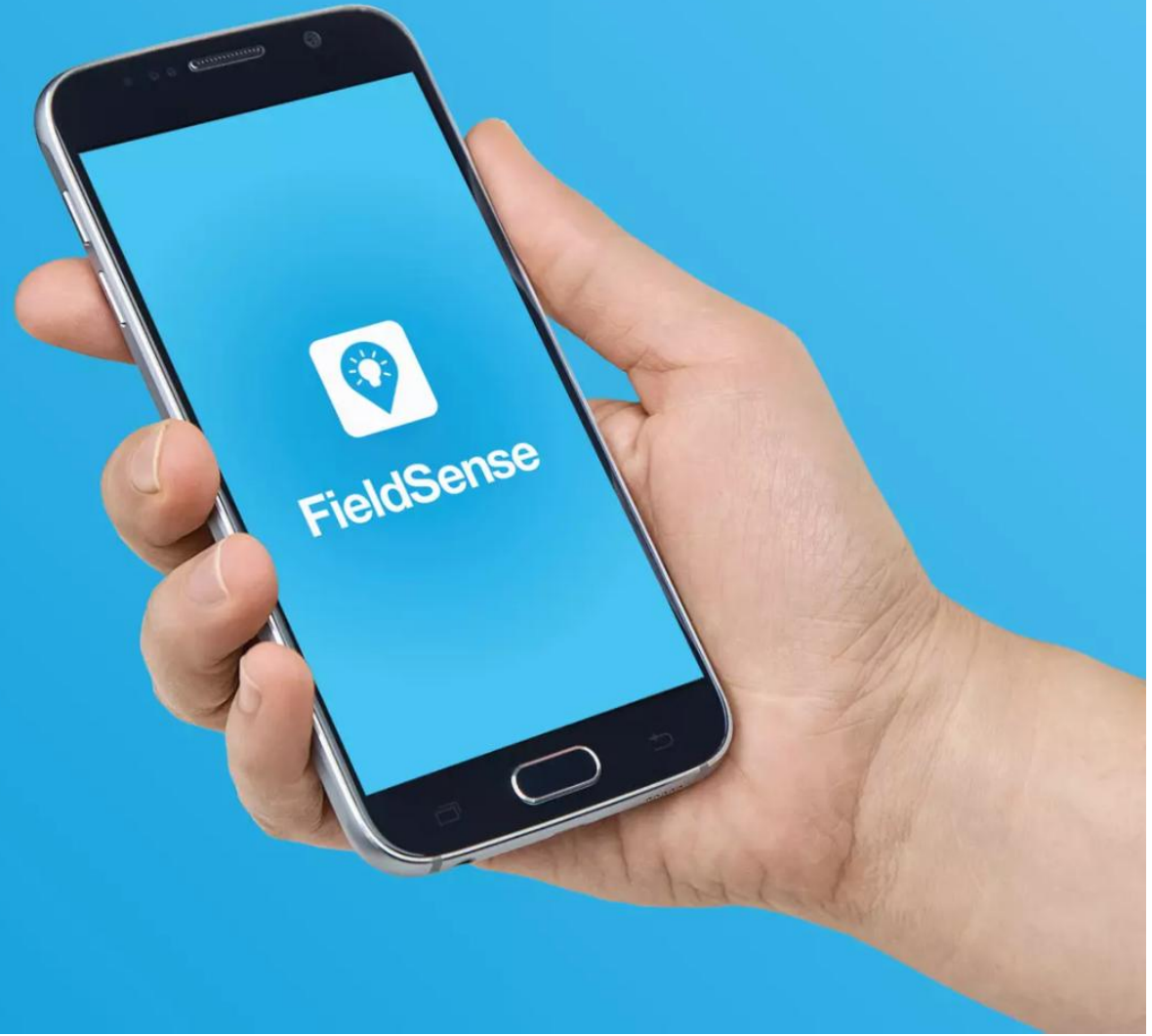


YOUR  
OFFICE.  
IN YOUR  
POCKET.



## ABOUT FIELDSENSE



FieldSense combines easy-to-use digital workflows with on-point data capture to give you powerful insights into your field force operations - while also getting you completely paperless!

Smart field ops is not about keeping an eye on your field teams, it's about letting them perform routine admin tasks, share timely data, and access relevant information - right from the field. And by blending data that would have sat isolated in various functional silos, FieldSense delivers insights and reports that you may not have received till now.

Scroll on to find out how...

# WHAT INTERESTS YOU?



Attendance Management



Customer Address Management



Visit Management



Activity Report Logging



Expense Reimbursement



Custom Forms



Dashboard & Insights



Collaborate with Team Members



Instant Messaging



Location Tracking



Turn-By-Turn Navigation



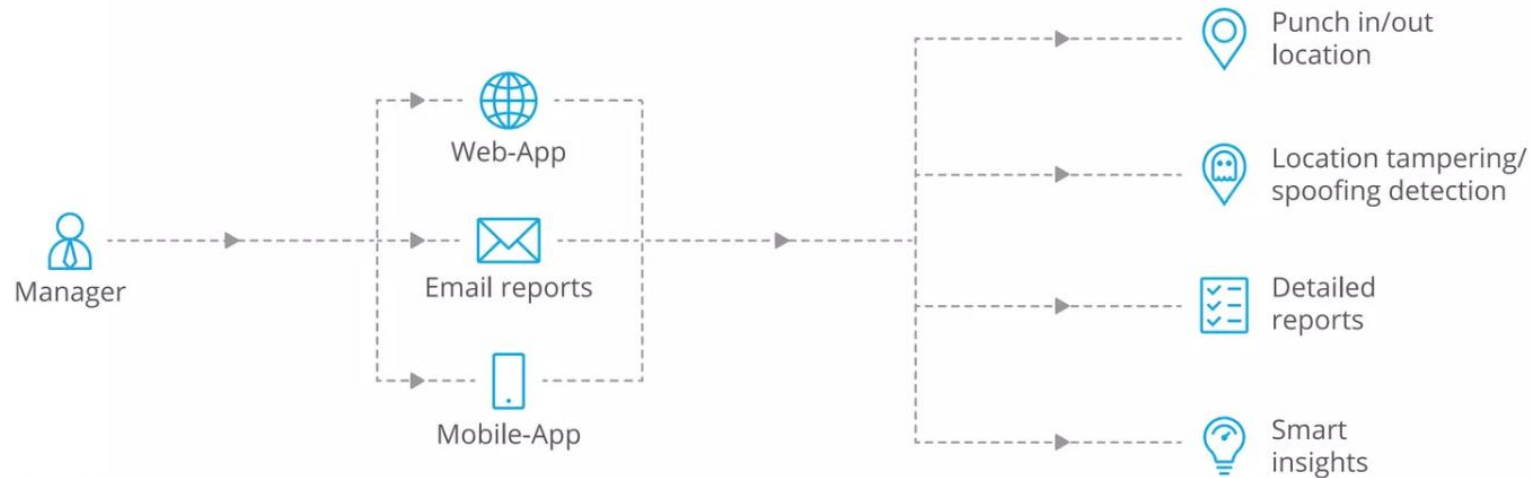
Offline Mode and More

MARK  
ATTENDANCE.

*Fatafat.*



# ATTENDANCE MANAGEMENT - FOR MANAGERS



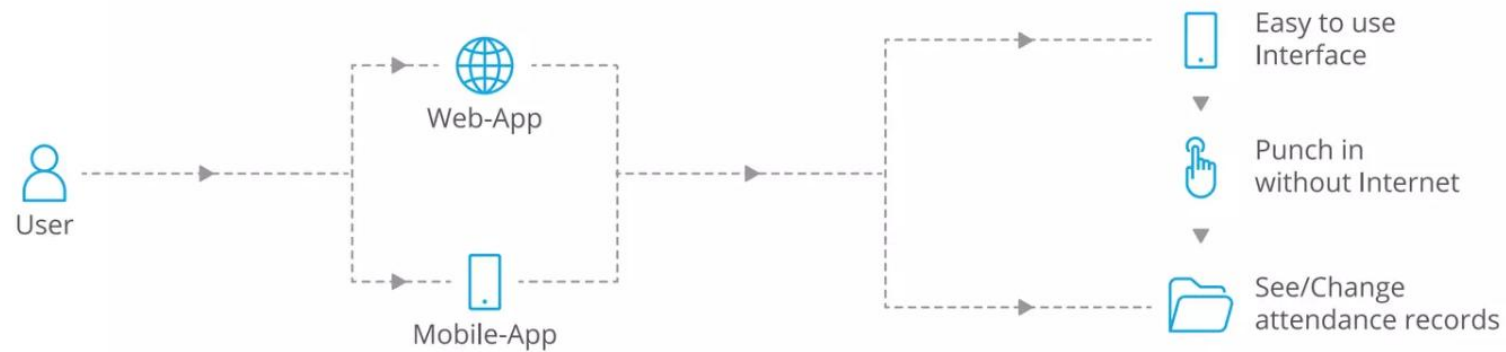
## How?

- Know your team's punch in/out location
- Detect location tampering and location spoofing.
- Access detailed reports generated on a daily basis
- Additional smart 'Insights' showing patterns across teams

## Where?

- Web-app and email reports. Coming soon to the mobile app

# ATTENDANCE MANAGEMENT - FOR USERS



## How?

- Operate an intuitive and easy-to-use mobile interface
- Punch-in even without an Internet connection
- See/Change your attendance records at the click of a button

## Where?

- Web-app and Mobile-app

## ATTENDANCE MANAGEMENT - IN ESSENCE



No need to report to office just for attendance, punch in from anywhere and save time!



Access your entire team's attendance record when needed



Download customisable and detailed reports with attendance data summaries



Pre-created reports with important insights



Link with the FieldSense API to create a seamless payroll experience

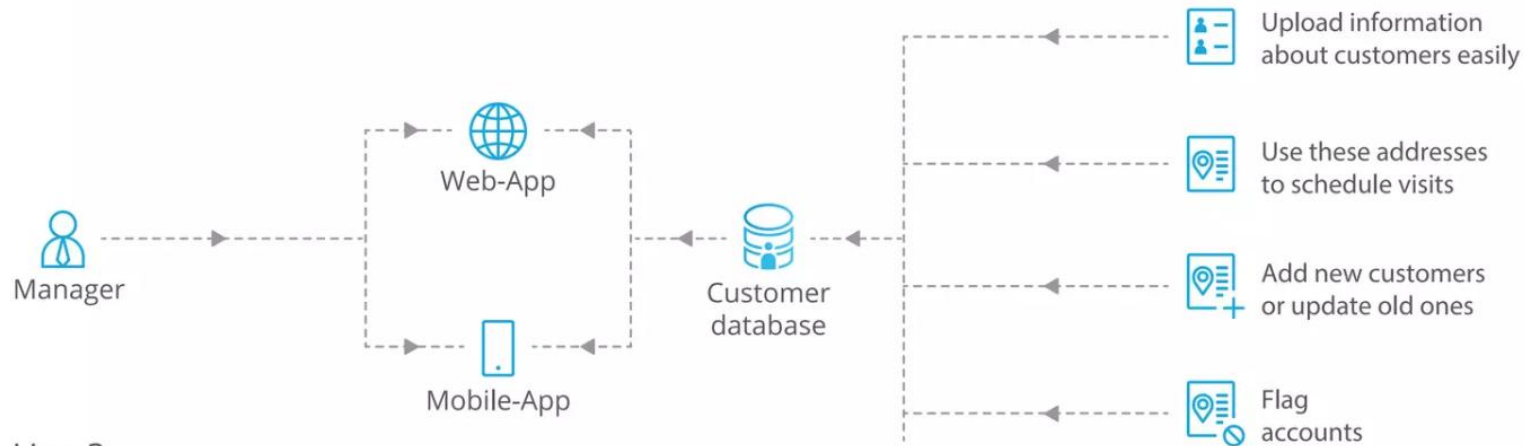


ADD  
CUSTOMERS.

*Fatafat.*



# CUSTOMER ADDRESS MANAGEMENT - FOR MANAGERS



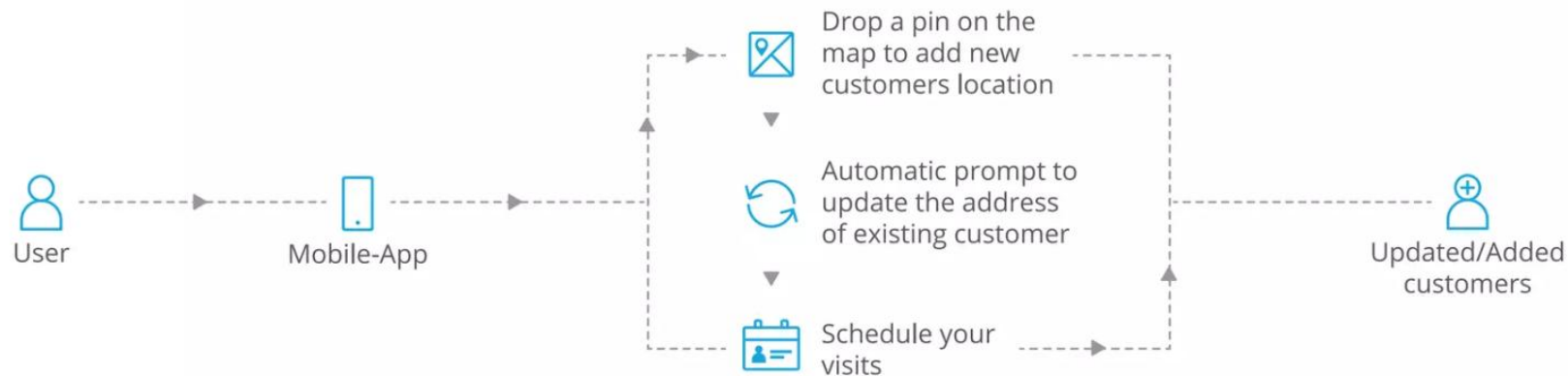
## How?

- Easily upload your current list of customers to FieldSense while setting up your account
- Use these customer addresses to schedule visits for your team
- Add new customers or update the address of existing customers, straight from the field
- Add/Edit a company profile, while also being able to add specific notes, or forms that will be mapped to only that account

## Where?

- Can be accessed across the web and mobile applications

# CUSTOMER ADDRESS MANAGEMENT - FOR USERS



## How?

- “Drop a Pin” on the map to easily add the location of new customers to the database
- Get prompted to edit and update the address of an existing customer in the event of performing the check-in operation from any other location.
- Customer addresses used to schedule visits

## Where?

- Access all this and more on the mobile application

## CUSTOMER ADDRESS MANAGEMENT - IN ESSENCE



Field Users can make changes to the customer database from the field itself: Add a new customer or update current customer details



Flexible customer tags/attributes ensure that you can seamlessly add multiple branches of the same company, no overlaps or errors!



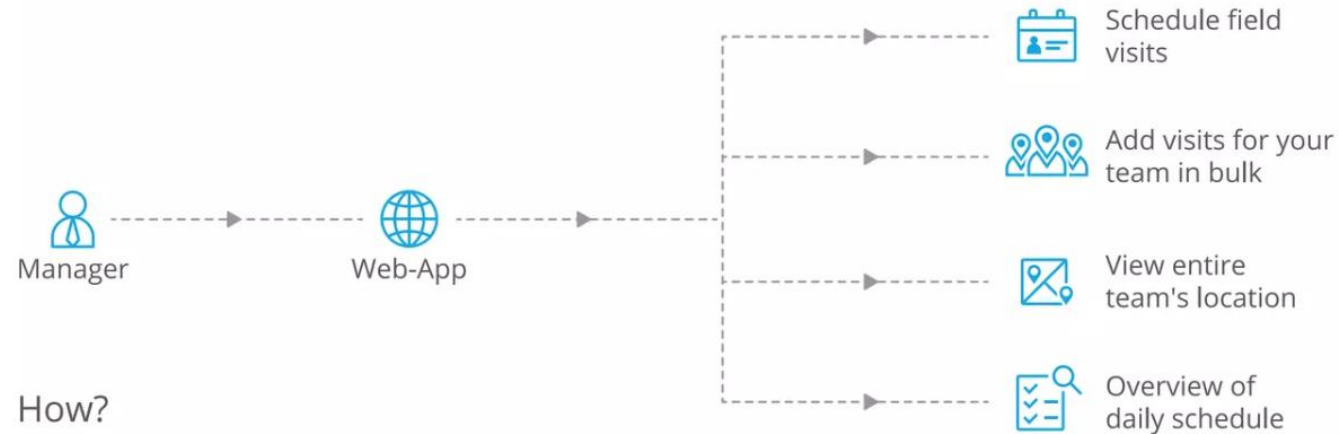
Information being stored on a single, easily accessible database means no duplication of data, no errors and enhanced safety and security

MANAGE YOUR  
VISITS.

*Fatafat.*



# VISIT MANAGEMENT - FOR MANAGERS



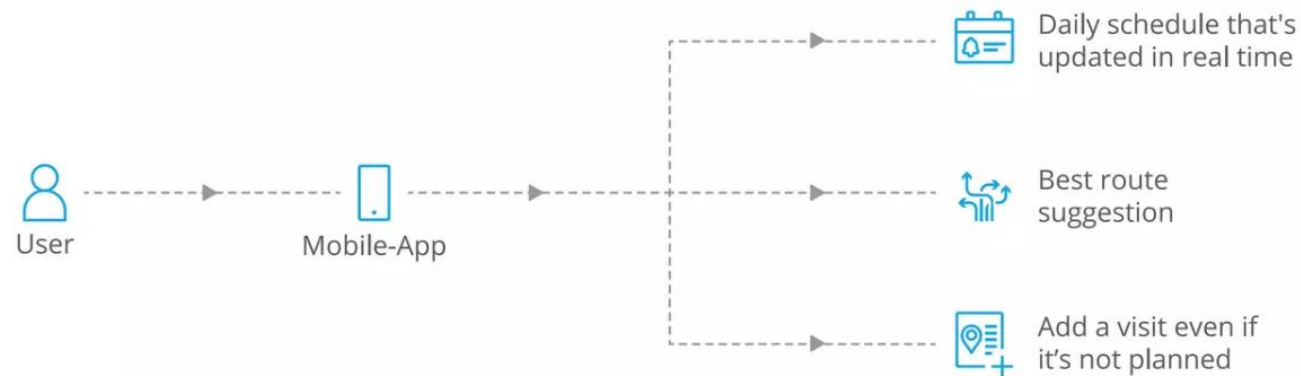
## How?

- Schedule field visits weeks or even months in advance
- Add visits for your entire team in bulk, at one go
- View the locations of your entire team - including their planned routes/schedule for the day - in one dashboard, in real-time
- Get an overview of the schedule for the day - planned visits, visits completed, visits missed - all at one glance

## Where?

- Access all this and more on our web application

## VISIT MANAGEMENT - FOR USERS



### How?

- Schedule your visits beforehand, and forget; FieldSense will automatically bring up your schedule for each day
- You'll be able to see the best route to take to reach each visit
- You'll be able to add a visit on an ad hoc basis, even if it's not planned

### Where?

- Access all this and more on our mobile application

## VISIT MANAGEMENT - IN ESSENCE



Plan and schedule visits for your entire team, well in advance. All at one go with our bulk uploads feature



From the web application:

- Get a heads up count of planned visits, completed visits and missed visits right after you log in
- View the current location, planned visits and other activities of a team, all in one dashboard



While on the field:

- See a visit map of all the planned visits for the day in addition to seeing the fastest route to each visit location
- Add a visit on an ad hoc basis, as and when needed

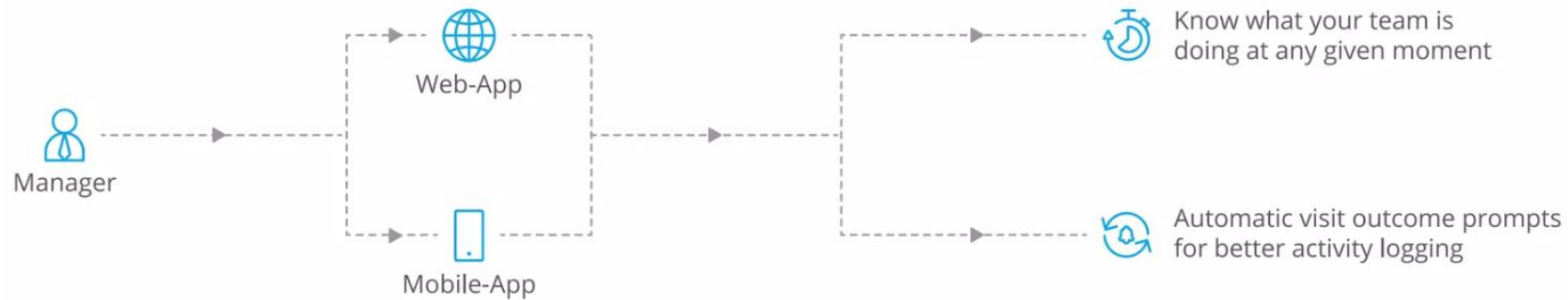
GET MEETING UPDATES.

*Fatafat.*





## MEETING ACTIVITY LOGGING : FOR MANAGERS ••



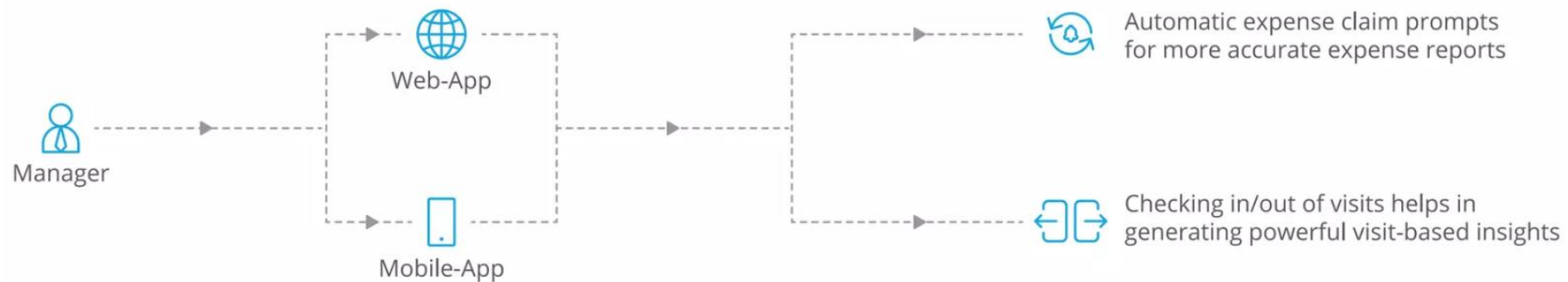
### How?

- Know exactly when your field team has checked into/completed a meeting
- The automatic visit outcome submission prompt will ensure that your team records important information when it's fresh in their mind, including next action plans

### Where?

- Access all this and more across both our web and mobile applications

## MEETING ACTIVITY LOGGING : FOR MANAGERS ••



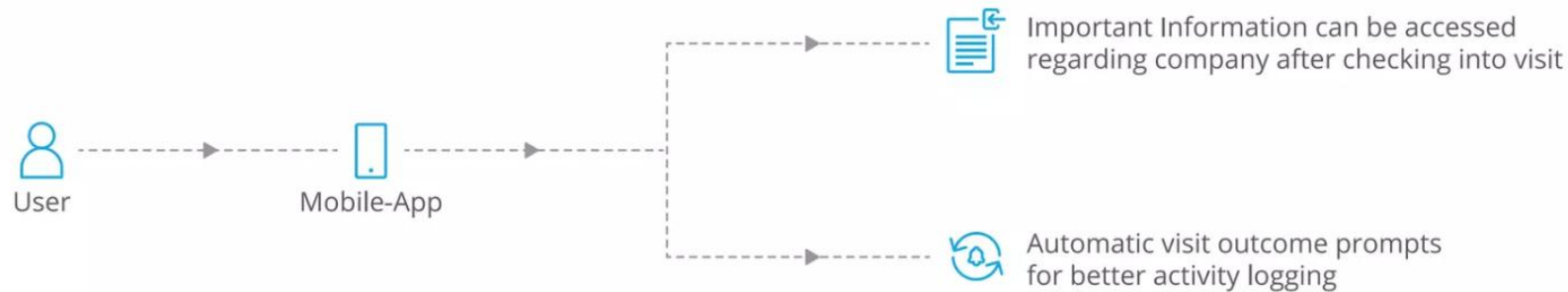
### How?

- An automatic expense submission prompt will also trigger after a team member checks out of a visit, allowing them to submit expenses relating to that visit easily
- Checking in/out of visits is a very helpful practice to follow as it helps in generating very powerful visits-based insights

### Where?

- Access all this and more across both our web and mobile applications

## MEETING ACTIVITY LOGGING : FOR USERS ••



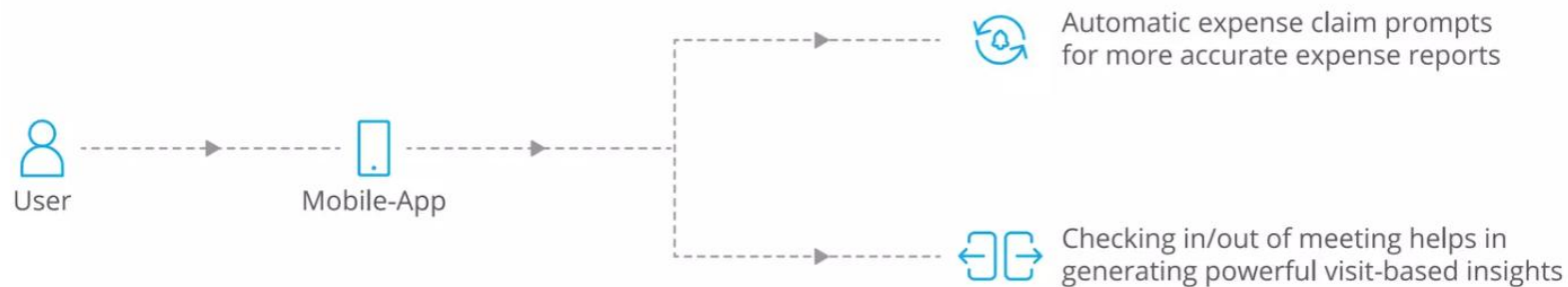
### How?

- After checking into a visit, you'll be able to access important information regarding previous visits made, the company's contact information, previously recorded follow up actions, etc
- After checking out of a meeting, you'll be automatically prompted to submit a meeting outcome and note down any follow up activities

### Where?

- Access all this and more on our mobile application

## MEETING ACTIVITY LOGGING : FOR USERS ••



### How?

- You'll also be automatically prompted to submit any expense claims pertaining to that visit, after checking out of a visit
- Checking in and out of meetings is a healthy practice that leads to the generation of powerful visits-based insights

### Where?

- Access all this and more on our mobile application

## MEETING ACTIVITY LOGGING : IN ESSENCE



Be more informed before a meeting, with all the important information regarding previous interaction with your customer at your fingertips



Eliminate forgetfulness and record post-meeting information with ease, through the automatically prompted outcome reports and expense claims after checking out



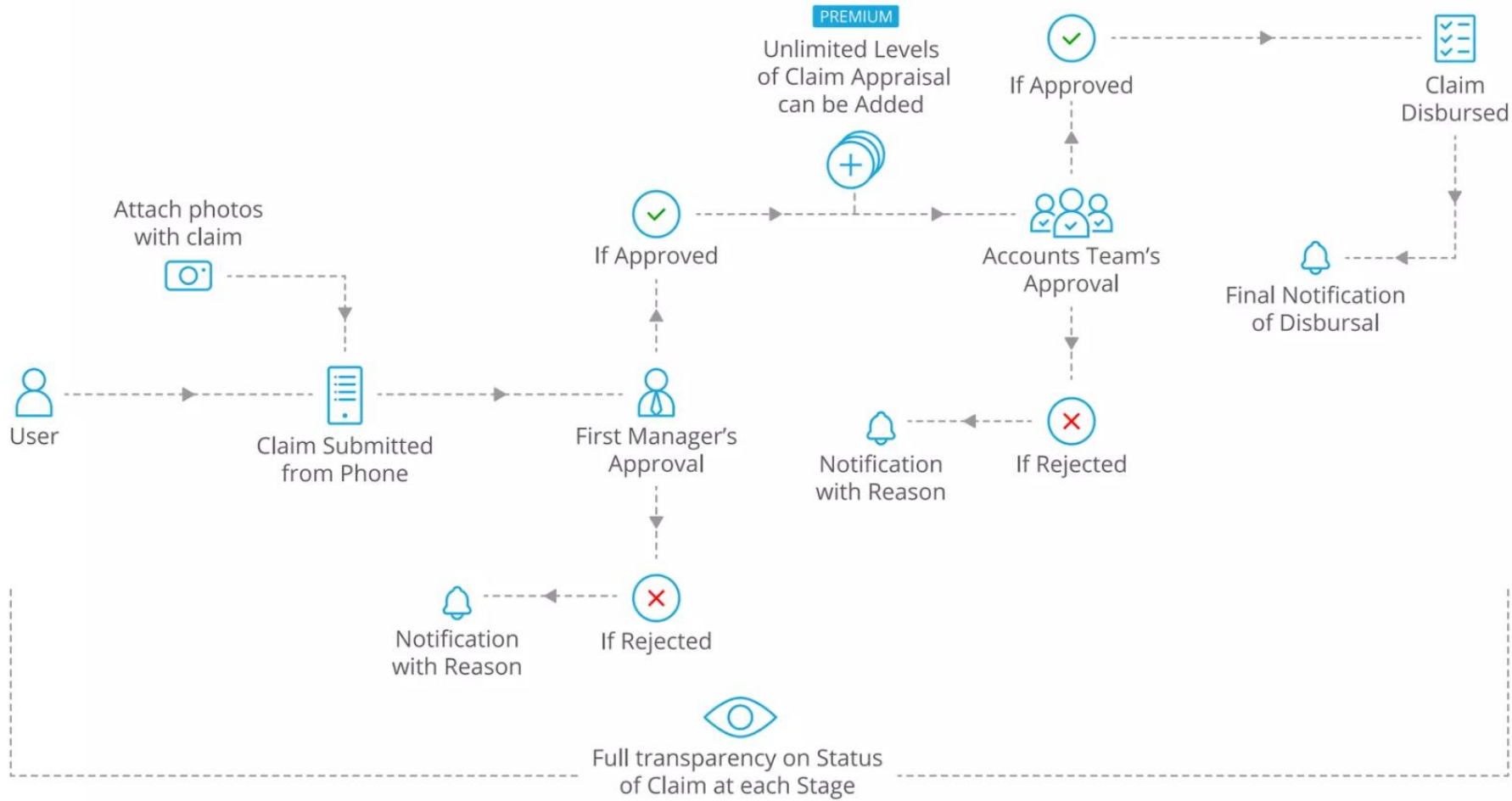
Checking in and out of meetings will help in generating powerful visits-based insights

A man with short dark hair and glasses, wearing a light blue button-down shirt, is looking down at a gold smartphone in his right hand. He is also holding a yellow paper coffee cup with a black lid in his left hand. The background is a blurred outdoor setting with trees and buildings.

CLAIM YOUR  
EXPENSES.

*Fatafat.*

# EXPENSE CLAIM MANAGEMENT WORKFLOW



## EXPENSE CLAIM MANAGEMENT : FOR MANAGERS



### How?

- FieldSense will document each and every claim submitted, along with the step it's currently at - approval from manager, approval from accounts team, etc. This brings a tremendous level of transparency and accountability into the expense claiming process
- FieldSense allows you to add your Accounts Team into the app as well, streamlining the expense audit process.
- You'll be able to approve/reject expense claims with just a single click
- The web application's dashboard provides important expense-related information summaries along with other powerful functionalities (like bulk expense claim approvals, etc.)
- The ICING on the cake, is the fact that the entire expense claiming, approval, and auditing process is completely paperless

### Where?

- Access all this and more across both our web and mobile applications



## EXPENSE CLAIM MANAGEMENT : FOR USERS



### How?

- If your visits are scheduled beforehand, then FieldSense will attribute expense claims directly to that visit wherein:
  - You'll be able quickly choose from a list of predefined expense categories
  - You'll be able to attach pictures to the expense claim
- You'll be able to see the progress of all your submitted claims - whether they're waiting to be approved by your manager, the accounts team, or higher ups
- You'll be able to see a summary of your expenses for the month, right when you submit it

### Where?

- Access all this and more across both our web and mobile applications

## EXPENSE CLAIM MANAGEMENT : IN ESSENCE



Easily and rapidly submit expense claims, that will be tallied against visits made (assuming that visits are scheduled of course); makes for powerful insights



A combination of instant alerts and one touch approval systems ensure that claims can be quickly processed



Expense accounting and auditing made easy:

- Add your Accounts Team to FieldSense, and FieldSense will automatically ensure that all claims are routed through them
- A paperless, centralised documentation system means that nothing is lost or misplaced



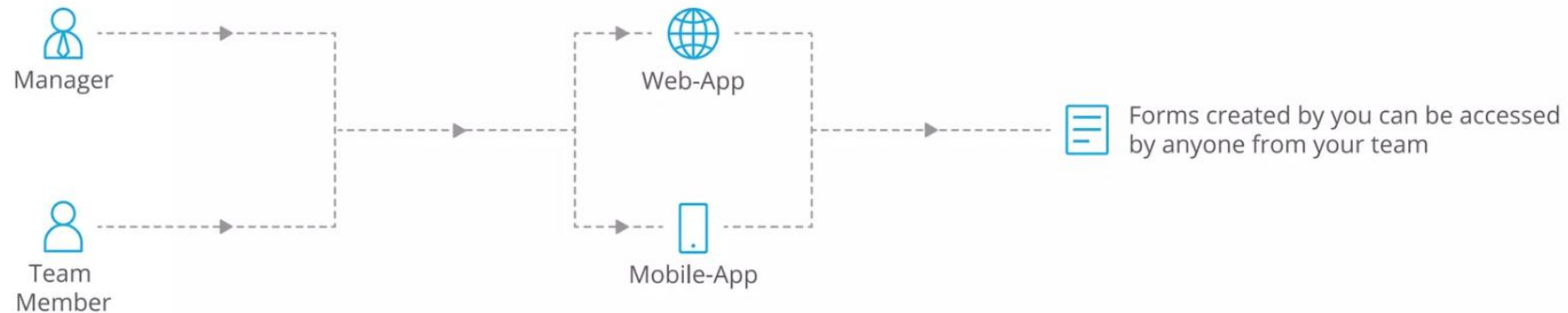
While our dashboards provide quick, but insightful, data summaries, you can also download more detailed reports for deeper insights.

GENERATE &  
FILL FORMS.

*Fatafat.*



## CUSTOM FORMS : FOR MANAGERS ••



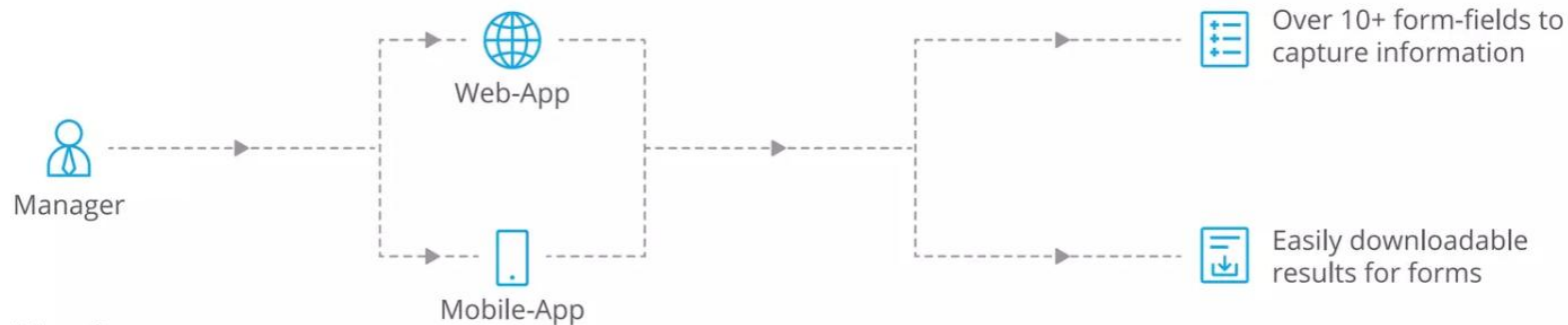
### How?

- Forms that you create can be accessed by anyone from your team, at any time
- Choose when forms should even be displayed (eg. When someone punches in/out, or when they check in/out, etc.)

### Where?

- Access all this and more across both our web and mobile applications

## CUSTOM FORMS : FOR MANAGERS ••



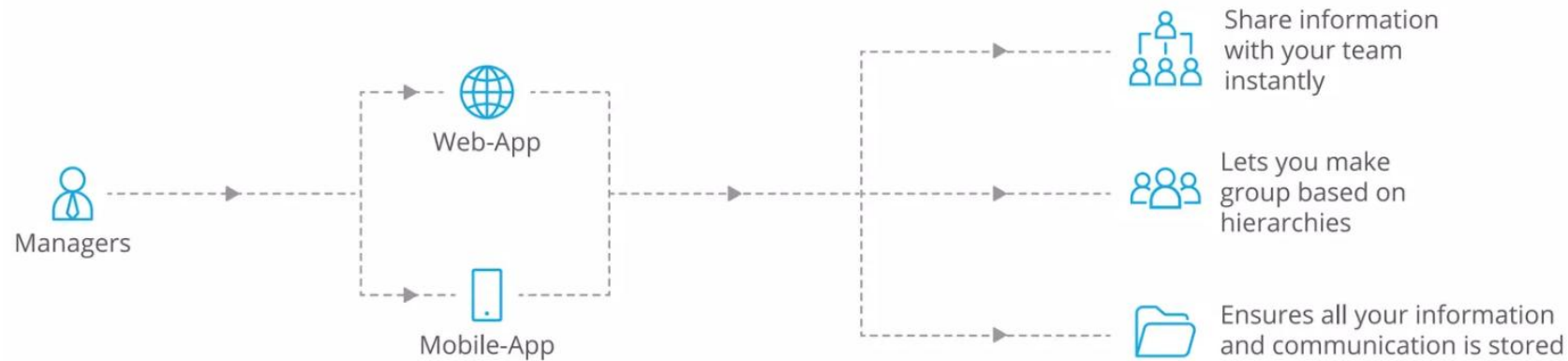
### How?

- Choose from many different types of form-field like:
  - **Location** - Provides the latitudinal and longitudinal coordinates of the area in which the form was filled as soon as it's submitted
  - **Lookup** - Creates lists based on values previously entered in the form
  - **And More** - Choose from over 10 different types of form-field
- Results for the forms can be easily downloaded from the web dashboard

### Where?

- Access all this and more across both our web and mobile applications

# INSTANT MESSAGING - FOR MANAGERS



## How?

- Share information with your team instantly, when its urgent
- Create groups based on organisational hierarchies, teams, etc.
- Ensures that all your information and communication is stored/can occur on one platform

## Where?

- Access all this and more across both our web and mobile applications

## OFFLINE MODE - FOR MANAGERS/USERS



### How?

- You'll be able to perform all your routine tasks, and FieldSense will automatically synchronise with the servers when it detects that you're connected to the Internet

### Where?

- Access all this and more on our mobile application

GENERATE  
OFFICE REPORTS.

*Fatafat.*





## INSIGHTS AND REPORTS - OVERVIEW



### How?

- IMPORTANT: The more you use FieldSense, (which includes using specific functionalities like scheduling visits, checking in and out of meetings, and submitting outcome reports and expenses) the more powerful the insights that are generated
- You'll be able to access information summaries regarding your organisation's attendance, your team's visits, their expenses and even compliance (whether all your team members have downloaded the app, whether they've disabled their GPS, or whether they've installed any GPS spoofing app etc.)
- The true power of FieldSense, however, comes from taking information out from isolated silos - for example, only attendance insights, visit based insights, etc. - and combining them to gain powerful cross-cutting insights that will make you say, "Woah, why didn't I think of that?"
- Want to conduct your own analyses? No problem! You'll be able to download raw data from within FieldSense

### Where?

- Access all this and more on our web application

## INSIGHTS AND REPORTS - ATTENDANCE



### How?

- Provides an overview of your team's attendance trends
- Gain access to automatically generated insights (as FieldSense is used more) like:
  - Expected vs Actual Hours Worked
  - Total Latemarks, Half days, Exceptions, and Absenteeism at a glance
  - Break up of Leaves availed
  - And a lot more
- You'll also be able to download Reports with raw data to create your own analyses, if you want to.

### Where?

- Access all this and more on our web application

## INSIGHTS AND REPORTS - VISITS



### How?

- Provides an overview of your team's visits-related trends
- Gain access to automatically generated insights (as FieldSense is used more) like:
  - A summary of visit outcomes
  - A count of unique vs repeat visits
  - Average visits made per day and per customer
  - And a lot more
- You'll be able to download Reports with raw data to create your own analyses, if you want to.

### Where?

- Access all this and more on our web application

## INSIGHTS AND REPORTS - EXPENSES



### How?

- Provides an overview of your team's expense-related trends
- Gain access to automatically generated insights (as FieldSense is used more) like:
  - A trend of average expenses claimed per day
  - A category-wise breakdown of expenses claimed
  - A list of the top five visit purposes that incurred the most expenses
  - And a lot more
- You'll be able to download Reports with raw data to create your own analyses, if you want to.

### Where?

- Access all this and more on our web application

Thank You



[www.fieldsense.in](http://www.fieldsense.in)